

TicketTrend™ Buyers Mailing List

Total Universe: **9,61,457**

Base Rate: **\$95.00/M**

Description Summary

TicketTrend®, Buyers is a high-response marketing database of engaged consumers who have recently purchased tickets to live events across a wide range of categories. From concerts, theatre, and sporting events to cruises, food festivals, and exclusive galas, these individuals prioritize experiences and are willing to spend on entertainment that creates lasting memories. This audience spans diverse demographics and includes passionate fans of music genres like rock, hip-hop, EDM, country, jazz, and classical, as well as attendees of Broadway musicals, children's theater, and cultural events. Many are repeat buyers who travel for performances, purchase premium seats, or buy multiple tickets per transaction, making them ideal prospects for ticket sellers, travel partners, merchandise brands, and VIP experience providers.

How Our Data is Compiled

The TicketTrend®, Buyers file is built using verified transactional data sourced from ticketing platforms, entertainment affiliates, venue partners, and lifestyle retailers. Purchase activity is modeled with recency, frequency, and monetary (RFM) indicators to identify active, high-value buyers across event types and ticket tiers. Additional data inputs include opt-in email activity, travel booking behavior, and digital engagement tied to entertainment categories. Our compilation team processes the entire database against the National Change of Address (NCOA) file monthly. The list is also CASS certified to ensure further accuracy.

Consider the Facts

- ✓ The U.S. live events market is projected to reach \$80+ billion by 2026
- ✓ Over 60% of ticket buyers report they're willing to travel more than 100 miles for a live event;
- ✓ The average concert ticket buyer spends \$250+ per event.

Recommended Usage

This audience is ideal for promoting concert tours, theatrical productions, sports packages, cruise and travel bundles, and entertainment-focused credit card reward programs. Marketers can also engage them with merchandise offers, ticket presales, event parking, dinner/show packages, and luxury or VIP upgrades.

Sample Mail Piece Required

Inquire

Market Type

U.S. Consumer

List Channels

Postal, Email, Telephone

Source

Proprietary, Survey/Self-Reported, Public Records & Direct Response

Output Options

Electronic, Printed

Update Cycle

Monthly

Minimum Order

Quantity: 5,000

Price: \$500.00

Net Name

Floor: 85%

Minimum Quantity: 25,000

Run Charge: \$10.00/M

Exchanges

Please Inquire

Reuse

Yes

Cancellation Charges

Yes, all orders canceled after shipping will incur a fee.

Commission

A standard 20% broker/agency commission is extended to all qualified trade partners.

Popular Selections (for additional selections please inquire)

Age	Email	Lifestyle Interests	Cell Phone
Gender	Income	Presence of Children	Homeowner / Renter
Geography	Buying Habits	Language Spoken	Home Market Value

For additional information or list counts, contact your representative or list manager at 1.800.457.2899